

Operational indicators

CLIENTS

	31.12.1999	31.12.2000	31.12.2001	31.12.2002	31.12.2003	31.12.2004	31.12.2005	31.12.2006	31.12.2007
Number of Active Clients	809	2.415	3.607	4.145	6.227	7.940	8.540	10.823	12.403
Percentage of Women Clients	100.00%	100.00%	100.00%	100.00%	100,00%	100,00%	100.00%	100.00%	100

LOANS

	31.12.1999	31.12.2000	31.12.2001	31.12.2002	31.12.2003	31.12.2004	31.12.2005	31.12.2006	31.12.2007
Number of Active Loans	809	2.415	3.607	4.145	6.095	7735	8540	11611	13584
Number of Loan Products	1	1	1	3	4	6	6	9	7

INFRASTRUCTURE

	31.12.1999	31.12.2000	31.12.2001	31.12.2002	31.12.2003	31.12.2004	31.12.2005	31.12.2006	31.12.2007
Number of Branch Offices	0	0	2	3	3	3	3	3	3
Number of Staff	14	26	34	43	47	55	75	77	94
Number of Loan Officers	7	20	19	23	25	33	42	41	46

DEPTH OF OUTREACH

	31.12.1999	31.12.2000	31.12.2001	31.12.2002	31.12.2003	31.12.2004	31.12.2005	31.12.2006	31.12.2007
Average Amount of Loan Extended Per Client in KM	1.357,00	1.437,00	1.767,00	1.918,00	1.905,00	2.121,68	1.960,21	2.136,97	2.091,00
Average Amount of Outstanding Loans Per Client in KM	870	914	1.043,00	1.328,00	1.273,00	1.312,71	1.168,87	1.447,91	1.801,19
Average Portfolio Amount / GDP Per Capita	28.05%	25.16%	29.65%	43,64%	40,38%	30,20%	23%	27,80%	37,12%